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The 1% windfall: How successful companies use price to profit and grow. Rafi Mohammed Harper Collins, New York, 2010, paperback, 211 pp.,

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\$27.99, ISBN: 978-0061684326.
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The 1% Windfall by Rafi Mohammed - Blinkist

The 1% Windfall. May 3, 2010 Leave a Comment. This week's Resource Recommendation: The 1% Windfall:

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How Successful Companies Use Price
to Profit and Grow by Rafi

Mohammed. Two comments before I
dive into my recommendation. This
book was sent to me by a publicist
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The 1% Windfall

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Companies Use Pricing To
serve more customers (generate growth) as well as earn higher margins from some customers (profit).

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